



Staff Report

Annual Requirements Contract for the Purchase of Ammunition, Project 23-0052

City Council Meeting Date: 02-07-2023 | Action Being Considered: Minute Order

RECOMMENDATION

Authorize the City Manager or his designee to execute an annual requirements contract for the purchase of ammunition with Precision Delta Corporation, of Ruleville, Mississippi, in the estimated amount of \$10,800; GT Distributors, Inc., of Pflugerville, Texas, in the estimated amount of \$58,038; and TXAT, LLC, of Dallas, Texas, in the estimated amount of \$137,350 for a total estimated amount of \$206,188. Precision Delta Corporation and GT Distributors, Inc., are not MWBE firms. TXAT, LLC is a MWBE firm.

PRIOR BOARD OR COUNCIL ACTION

None.

ANALYSIS

This contract is for the purchase and delivery of both duty and practice ammunition for the Arlington police department. New police recruits receive basic firearms training and remedial training required to meet the mandated proficiency level. Police officers receive required in-service, optional in-service, and remedial training to qualify with firearms and to maintain proficiency levels.

Bid closed:	January 12, 2023 at 2:00 p.m.
Vendors notified through IonWave:	328
MWBE vendors notified through IonWave:66	
Vendors responding to bid request:	4
MWBE Vendors responding to bid request:	2
Original contract term:	One year/two, one-year renewals
Current term:	February 7, 2023 – January 31, 2024
MWBE:	Yes - HI
Procurement Method:	Lowest Responsible, Responsive Bidder

VENDOR	MWBE	TOTAL
Precision Delta Corporation Ruleville, Mississippi	N/A	\$10,800
G T Distributors, Inc. Pflugerville, Texas	N/A	\$58,038
TXAT, LLC Dallas, Texas	HI	\$137,350
RTP Armor, LLC Lincoln, Nebraska	N/A	\$258,000
Ventrex Environmental Services, LLC Everman, TX	HI	\$331,410

This contract will be awarded per line. Precision Delta Corporation will be awarded 12-gauge ammunition; GT Distributors, Inc., will be awarded duty use 9mm jacketed hollow point and .223 Rem. ammunition; and TXAT, LLC will be 9mm and 5.56mm NATO ammunition.

Name of Awarded Vendor (1)	Precision Delta Corporation
Awarded Vendor's M/WBE Status	None
Dollar Amount of Prime Vendor's Self-Performance	\$10,800
Percentage Amount of Prime Vendor's Self-Performance	100%
Total MWBE Participation	\$0 (0%)

Name of Awarded Vendor (2)	G T Distributors, Inc.
Awarded Vendor's M/WBE Status	None
Dollar Amount Subcontract	\$58,038
Percentage Amount of Prime Vendor's Self-Performance	100%
Total MWBE Participation	\$0 (0%)

Name of Awarded Vendor (3)	TXAT, LLC
Awarded Vendor's M/WBE Status	HI
Dollar Amount Subcontract	\$137,350
Percentage Amount of Prime Vendor's Self-Performance	100%
Total MWBE Participation	(100%)

Contract Total Amount	\$206,188
Total Contact MWBE Participation	\$137,350 (66.61%)

This solicitation was reviewed by the Office of Business Diversity for available MWBE opportunities according to the City's MWBE Policy & Procedures Manual. There was limited MWBE opportunities available for the goods requested, therefore, no contract specific goal was recommended.

Precision Delta Corporation will be self-performing the contract scope.

G T Distributors, Inc., will be self-performing the contract scope.

TXAT, LLC, will be self-performing the contract scope as an MWBE Prime.

FINANCIAL IMPACT

Precision Delta Corporation, GT Distributors, Inc., and TXAT, LLC returned the lowest responsive responsible bid for each of their awarded lines. This contract term is for one year and will be reviewed annually. The projected financial impact for this contract term is as follows:

<u>FY 2023</u>	<u>FY 2024</u>	<u>FY 2025</u>
\$137,458	\$68,730	\$0

Funds are budgeted in Police Training Account No. CC811101 - SC0514 and subject to FY2024 budget approval.

ADDITIONAL INFORMATION

Attached:	None
Under separate cover:	None
Available in the Purchasing Division:	Bid file
Form 1295:	Requested
MWBE:	Yes - HI

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