



Staff Report

Purchase of HVAC Replacement and Installation at the Arlington Airport, Project 23-0027

City Council Meeting Date: 02-07-2023 | Action Being Considered: Minute Order

RECOMMENDATION

Authorize the City Manager or his designee to approve the purchase of HVAC replacement and installation at the Arlington Airport with Acumen Enterprises, Inc., of DeSoto, Texas, in an amount not to exceed \$259,122. Acumen Enterprises, Inc., is a MWBE firm.

PRIOR BOARD OR COUNCIL ACTION

None.

ANALYSIS

This purchase is for the replacement and installation of aging HVAC infrastructure at the Arlington Municipal Airport Terminal building and replace it with energy efficient and more reliable equipment. In July of 2022, the FAA announced awards for the Airport Terminal Program, the City of Arlington will receive up to \$540,000 in federal funds. The City of Arlington requested proposals from qualified firms to provide a turnkey replacement of four (4) existing roof top units at the Arlington Municipal Airport Terminal.

In accordance with Local Government Code 252.042, the bid was awarded based on proposals relative to overall score of price, operational planning, and experience, and ability to meet the needs of the department.

Proposals closed:	October 27, 2022 at 2:00 p.m.
Vendors notified through IonWave:	647
MWBE Vendors Notified through IonWave:	179
Vendors responding to bid request:	5
MWBE Vendors responding to bid request:	4
MWBE:	Yes - AI
Procurement Method:	Request for Proposals

Vendor	MWBE	Operational Plan (50 points)	Company Profile/References (20 points)	Score
Acumen Enterprises, Inc.	AI*	54.25	37.50	91.75
DMI Corp	N/A	52.25	37	89.25
Denali Construction Services	WO*	53.75	33.75	87.50
Rushco Energy Specialists	WO*	51	34.25	85.25
Chrome Heating & Air Condition	BL*	8.25	15	23.25

*AI=American Indian *WO=Woman Owned *BL= African American

An evaluation team comprised of City staff evaluated and scored the submittals based on weighted criteria, operational plan, experience, and references.

Name of Prime Vendor	Acumen Enterprises, Inc.
Total Contract Value	\$259,122
Prime Vendor's M/WBE Status	AI
Dollar Amount of Prime Vendor's Self-Performance	\$259,122
Percentage Amount of Prime Vendor's Self-Performance	100%
Total MWBE Participation	\$259,122 (100%)

This project was reviewed by the Office of Business Diversity for available MWBE opportunities according to the City's MWBE Policy & Procedures Manual. There were limited MWBE opportunities available for the services requested, therefore, no contract specific goal was established. Office of Business Diversity (OBD) recommended the citywide aspirational goal of 30% MWBE participation.

Acumen Enterprises, Inc., will be self-performing the contract scope as an MWBE Prime.

FINANCIAL IMPACT

The total also includes a \$23,560 contingency. The projected financial impact for this contract term is as follows:

<u>FY 2023</u>	<u>FY 2024</u>	<u>FY 2025</u>
\$259,122	\$0	\$0

Funds are budgeted in the Aviation Account No. CC358501-PJ000010-SC0583.

ADDITIONAL INFORMATION

Attached:	None
Under separate cover:	None
Available in the Purchasing office:	Bid file
Form 1295:	Requested
MWBE:	Yes - AI

STAFF CONTACT(S)

Trent Ballard Transportation Manager 817-459-5990 Trent.Ballard@arlingtontx.gov	Alicia Winkelbech AICP Director of Transportation 817-459-6686 Alicia.Winkelblech@arlingtontx.gov
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Vanessa Canela Purchasing Agent 817-459-6321 Vanessa.Canela@arlingtontx.gov	April Nixon Director of Finance 817-459-6345 April.Nixon@arlingtontx.gov
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