

Staff Report



Two-Year Annual Requirements Contract for Security Guard Services, Project 22-0143	
City Council Meeting Date: 09-27-2022	Action Being Considered: Minute Order

RECOMMENDATION

Authorize the City Manager or his designee to execute a two-year annual requirements contract for security guard services with Vets Securing America of San Antonio, Texas, in the estimated amount of \$960,343. Vets Securing America is not an MWBE firm.

PRIOR BOARD OR COUNCIL ACTION

On April 26, 2022, City Council approved Resolution No. 22-085 authorizing the competitive sealed proposal procurement method for armed security guard services.

ANALYSIS

An RFP was issued to solicit responses from various firms experienced with providing security guard services for two buildings located at 101 South Mesquite Street (City Tower) and 101 West Abram Street (City Hall), Arlington Texas. Security guard services will include:

City Tower

Two (2) on-site uniformed armed security guards from 7:00 a.m. to 5:00 p.m. Monday thru Friday, excluding City holidays.

One (1) on-site uniformed armed security guard from 5:00 p.m. to 7:00 a.m. Monday thru Thursday.

One (1) on-site uniformed armed security guard from 5:00 p.m. Friday thru 7:00 a.m. Monday including City Holidays.

City Hall

One (1) on-site uniformed armed security guard from 4:30 p.m. to 8:00 a.m. Monday thru Thursday.

One (1) on-site uniformed armed security guard from 4:30 p.m. Friday thru 8:00 a.m. Monday including City Holidays

An evaluation team comprised of City staff evaluated and scored the submittals based on weighted criteria, operational plan, background, references and staff structure, and overall cost.

VENDOR	MWBE/ Classification	Operational Plan & Background (Maximum 55)	Price, References & Staff Structure (Maximum 45)	Total Score
Vets Securing America San Antonio, Texas	N/A	50.00	40.46	90.46
Securitas Security USA Westlake Village, California	N/A	49.68	37.00	86.68

VENDOR	MWBE/ Classification	Operational Plan & Background (Maximum 55)	Price, References & Staff Structure (Maximum 45)	Total Score
L&J Staffing Solutions, Inc. Dallas, Texas	BL	46.01	40.00	86.01
Metropolitan Security Services, Inc., DBA Walden Security Chicago, Illinois	WO	47.00	35.39	82.39
L&P Global Security, LLC, Frisco, Texas	N/A	41.48	29.00	70.48
Blackstone Security Services of Texas, Inc. Phoenix, Arizona	N/A	38.34	29.00	67.34
Security Engineers, Inc., Birmingham, Alabama	N/A	33.00	30.89	63.89
Texas Industrial Security, Inc. Fort Worth, Texas	WO	17.00	23.60	40.60
National Security & Protective Services, Inc., Fort Worth, Texas	HI	12.00	23.06	35.06

Bid closed:	June 9, 2022 at 2:00 p.m.
Vendors notified through Ionwave:	315
MWBE vendors notified through Ionwave:	65
Vendors responding to bid request:	9
MWBE Vendors responding to bid request:	4
Original Contract term:	Two / two-year renewal options
Current term:	October 1, 2022–September 30, 2024
MWBE:	No
Procurement Method:	Request for Proposals

Name of Prime Vendor	Vets Securing America
Total Contract Value	\$960,343
Prime Vendor's MWBE Status	N/A
Dollar Amount of Prime Vendor's Self-Performance	\$960,343
Percentage Amount of Prime Vendor's Self-Performance	100%
Total MWBE Participation	\$0.00 (0%)

Office of Business Diversity recommended the citywide aspirational goal of 30% MWBE participation on this contract. Vets Securing America has opted to self-perform the project scope internally. OBD will assist the vendor with their efforts if any subcontracting opportunities become available.

FINANCIAL IMPACT

In accordance with Local Government Code 252.042, the bid was awarded based on request for proposals relative to overall score of operational plan, background, references and staff structure, and cost. Vets Securing America was awarded based on this criteria. The contract term is for two-years and will be reviewed annually to determine subsequent renewal terms. The projected financial impact for this contract term is as follows:

<u>FY 2023</u>	<u>FY 2024</u>	<u>FY 2025</u>
\$480,172	\$480,171	\$0

Funds are budgeted in Non-Departmental Account No. CC190201-SC0533 and subject to FY2024 budget approval.

ADDITIONAL INFORMATION

Attached:	None
Under separate cover:	None
Available in the Purchasing Division:	Bid file
Form 1295:	Yes

STAFF CONTACT(S)

Alexander Jones Chief of Police 817-459-5702 Alexander.Jones@arlingtontx.gov	Jessica Santiago Purchasing Agent 817-459-6305 Jessica.Santiago@arlingtontx.gov	Kathleen Depweg Interim Director of Finance 817-459-6202 Kathleen.Depweg@arlingtontx.gov
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