



Staff Report

Annual Requirements Contract for Concrete Materials, Project 22-0078

City Council Meeting Date: 04-12-2022 | Action Being Considered: Minute Order

RECOMMENDATION

Authorize the City Manager or his designee to execute an annual requirements contract for concrete materials with Cowtown Redi Mix, Inc., of Fort Worth, Texas, in the estimated amount of \$342,500; and, Redi-Mix Concrete, LLC, of Euless, Texas, in the estimated amount of \$342,500, for a total estimated amount of \$685,000. Cowtown Redi Mix, Inc., is an MWBE firm and Redi-Mix Concrete, LLC, is not an MWBE firm.

PRIOR BOARD OR COUNCIL ACTION

None.

ANALYSIS

This purchase is for redi-mix concrete for the Public Works Department. Field Operation crews utilize an 8.5 cubic yard concrete mixer truck and a new 10 cubic yard concrete mixer truck to pick up concrete at the plant; reducing downtime, increasing productivity, and ensuring concrete material meets required specifications. Two vendors were awarded to guarantee the supply of redi-mix concrete. In the event the one vendor is out of stock, the City will purchase the redi-mix concrete from the second vendor. The redi-mix concrete will be purchased on an as-needed basis.

Bid closed:	February 10, 2022 at 2:00 p.m.
Vendors notified through IonWave:	677
MWBE Vendors notified through IonWave:	181
Vendors who viewed proposal:	29
MWBE Vendors who viewed proposal:	10
Proposals received:	2
MWBE proposals received:	1
Original contract term:	One year/two one-year renewals
Current term:	Initial term (April 13, 2022 – March 31, 2023)

Name of Awarded Vendor (1)	Cowtown Redi Mix Inc.
Awarded Vendor's M/WBE Status	WO
Dollar Amount of Prime Vendor's Self-Performance	\$342,500
Percentage Amount of Prime Vendor's Self-Performance	100%
Total MWBE Participation	\$342,500 (100%)

Name of Awarded Vendor (2)	Redi-Mix Concrete LLC
Awarded Vendor's M/WBE Status	None
Dollar Amount Subcontract	\$342,500
Percentage Amount of Prime Vendor's Self-Performance	100%
Total MWBE Participation	\$0 (0%)

Contract Total Amount	\$685,00
Total Contact MWBE Participation	\$342,500 (50%)

The MWBE Contract Specific Goal for this contract was 11%. Cowtown Redi Mix, Inc., has agreed to meet 50% as an MWBE Prime. The Office of Business Diversity (OBD) determined that Redi-Mix Concrete LLC, Good Faith Effort (GFE) meets the City's MWBE Policy.

FINANCIAL IMPACT

Responsive bids were received from Cowtown Redi Mix, Inc., and Redi-Mix Concrete, LLC, in an estimated amount of \$685,500. The Public Works Department and the Office of Procurement agree that both vendors met the bid specification requirements. The projected financial impact for this contract term is as follows:

<u>FY 2022</u>	<u>FY 2023</u>	<u>FY 2024</u>
\$342,500	\$342,500	\$0

Funds are budgeted in Street Maintenance Account No. CC720101-SC0614 and subject to FY 2023 budget approval.

ADDITIONAL INFORMATION

Attached:	None
Under separate cover:	None
Available in the Purchasing Division:	Bid file
Form 1295:	Yes
MWBE:	Yes – WO

STAFF CONTACT(S)

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