



Staff Report

Annual Requirements Contract for Painting Services for City-Owned Properties, Project 22-0061

City Council Meeting Date: 09-06-2022 | Action Being Considered: Minute Order

RECOMMENDATION

Authorize the City Manager or his designee to execute an annual requirements contract for painting services for city-owned properties for the estimated amount of \$394,290 with the following vendors:

- J.N.A. Painting and Contracting Company, Inc., of Dallas, Texas, in the estimated amount of \$111,670. J.N.A. Painting and Contracting Company, Inc., is not an MWBE firm.
- Love Global Enterprises, LLC, of Mansfield, Texas, in the estimated amount of \$282,620. Love Global Enterprises, LLC, is an MWBE firm.

PRIOR BOARD OR COUNCIL ACTION

None.

ANALYSIS

This contract is for the maintenance painting of various City buildings and structures. The contract includes all labor and materials required to perform miscellaneous painting of interior and exterior surfaces. Painting will be done on an as needed basis, as requested by various departments.

Bid closed:	April 21, 2022 at 2:00 pm
Vendors notified through IonWave:	521
MWBE Vendors notified through IonWave:	152
Vendors responding to bid request:	9
MWBE Vendors responding to bid request:	5
Contract term:	One year/two, one-year renewal options
Current term:	August 24, 2022 – August 30, 2023
MWBE:	Yes; BL
Procurement Method:	Request for Proposal

VENDOR	MWBE	Classification	Scores
J.N.A. Painting and Contracting Company, Inc.	No	N/A	83.33
Love Global Enterprises, LLC,	Yes	BL*	83.00
Concord Commercial Services, Inc.,	No	N/A	81.33
GFC Contracting	Yes	HI*	71.33
Omega Industries, Inc.,	No	N/A	70.00
Artistic Painting Company	No	N/A	63.00
Dallas Pro Painting & Drywall	Yes	HI*	60.67

TJs Professional Painting and Construction, LLC,	Yes	HI*	47.67
Devpro Commercial Contractors, Inc.,	Yes	BL*	40.67

*HI = Hispanic

*BL = Black

Name of Awarded Vendor (1)	J.N.A. Painting and Contracting Company, Inc.
Awarded Vendor's M/WBE Status	None
Dollar Amount of Prime Vendor's Self-Performance	\$101,619.70
Percentage Amount of Prime Vendor's Self-Performance	91%
Name of Subcontractor (1)	JH Painting
Subcontractor's MWBE Status	BL
Dollar Amount Subcontract	\$10,050.30
Percentage Amount of Subcontract	9%
Total MWBE Participation	\$10,050.30 (9%)

Name of Awarded Vendor (2)	Love Global Enterprises, LLC,
Awarded Vendor's M/WBE Status	BL
Dollar Amount Subcontract	\$282,620
Percentage Amount of Prime Vendor's Self-Performance	100%
Total MWBE Participation	\$282,620 (100%)

Contract Total Amount	\$394,290
Total Contact MWBE Participation	\$292,670.30 (45.83%)

The Office of Business Diversity (OBD) placed a 9% Contract Specific Goal for this project. J.N.A. Painting and Contracting Company, Inc., has agreed to utilize 9% subconsultant participation. Love Global Enterprises, LLC, will be utilizing 100% MWBE participation through self-performance. Both vendors have met the City's MWBE Policy.

In accordance with Local Government Code 252.042, the bid was awarded based on request for proposals relative to overall score of price, operational planning and experience, in addition to meet the needs of the department for painting services. J.N.A. Painting and Contracting Company, Inc., will be the primary vendor and Love Global Enterprises, LLC, will be the secondary vendor.

FINANCIAL IMPACT

The contract term is for one-year and will be reviewed annually to determine subsequent renewal terms. The projected financial impact for this contract term is as follows:

<u>FY 2022</u>	<u>FY 2023</u>	<u>FY 2024</u>
\$32,857.50	\$361,432.50	\$0

Funds are budgeted in various departmental accounts and subject to FY 2023 budget approval.

ADDITIONAL INFORMATION

Attached: None
 Under separate cover: None
 Available in the Purchasing Division: Bid file

Form 1295:
MWBE:

Requested
Yes; BL

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